

**EMAIL
MANAGEMNET**

CRITICAL COMMUNICATION TOOL BUT
ALSO THE MOST ATTACKED. HOW DO YOU
MANAGE YOUR EMAIL SYSTEM?

20 YEARS
hipacow.org

1

INTRODUCTION - RYAN CAMRON

- 20 years of experience in IT between HealthCare, Hospitality and Government.
Green County / 1100 Partners / Monroe Clinic/SSM Health / Marcus Hotels & Resorts
- Illinois Leadership Institute Board Member
- HIPAA Cow Security Group Co-Chair
- Green County Broadband Committee Chair
- GIPAW (Governmental Information Process Association of Wisconsin) Member
- NACo IT Committee Member
- County Mutual Cyber Resiliency Committee Member

2

**AGENDA
TOPICS**

- OVERVIEW OF EMAIL SOCIAL ENGINEERING (PHISHING) EFFECTIVENESS
- EMAIL MANAGEMENT & SECURITY
 - EMAIL EDUCATION & AWARENESS TRAININGS FOR STAFF
 - EMAIL POLICIES TO PROTECT YOUR ORGANIZATION & STAFF
 - EMAIL ENCRYPTION
 - EMAIL DATA LOSS PREVENTION
 - EMAIL ARCHIVING

3

EMAIL: WHAT IS SOCIAL ENGINEERING?



SOCIAL ENGINEERING – SOCIAL ENGINEERING IS THE ART OF MANIPULATING PEOPLE INTO PERFORMING ACTIONS OR DIVULGING CONFIDENTIAL INFORMATION. TYPICALLY THE ATTACKER NEVER COMES FACE TO FACE WITH THE VICTIMS.

4

EMAIL: TYPES OF SOCIAL ENGINEERING EMAIL SCAMS



Image from Fortinet.com

5

EMAIL: IS SOCIAL ENGINEERING REALLY EFFECTIVE?

- 96% of all social attacks arrive via email – 2020 Verizon Data Breach Investigations Report
- 91% of all success data breaches start with a spear phishing email attack – knowbe4
- 95% of breaches involved human error – 2020 Verizon Data Breach Investigations Report
- 90% of all healthcare organizations reported at least one security breach in the last three years – Becker's Hospital Review

6

EMAIL: IS SOCIAL ENGINEERING REALLY EFFECTIVE?

Mid Year 2020 At A Glance

Figure 1: Number of breaches reported by Q3 each year

Year	Q1	Q2	Q3	Q4
2017	2,400	2,500	2,500	2,500
2018	3,000	3,000	3,000	3,000
2019	4,000	4,000	4,000	4,000
2020	6,000	6,000	6,000	6,000

Figure 2: Number of records lost (in millions) reported by Q3 each year

Year	Q1	Q2	Q3	Q4
2017	10,000	10,000	10,000	10,000
2018	15,000	15,000	15,000	15,000
2019	20,000	20,000	20,000	20,000
2020	30,000	30,000	30,000	30,000

Risk Based Security Group Q3 2020 Report

7

EMAIL: IS SOCIAL ENGINEERING REALLY EFFECTIVE?

Risk Based Security Group Q3 2020 Report

Economic Sector	Number of Breaches
Health Care	341
Information	300
Finance & Insurance	274
Public Administration	258
Professional/Scientific	242
Manufacturing	180
Retail	170
Education	108
Other Services	89
Transport & Storage	66
Arts & Entertainment	46
Wholesale	38
Real Estate	27
Construction	27
Arts & Recreation	25
Hospitality	23
Marketing/Advertising	22
Utilities	16
Manufacturing	10
Agriculture	5

Figure 10: Number of reported Q3 2020 breaches experienced according to economic sectors

8

EMAIL: SO HOW DO WE PROTECT/MANAGE EMAIL

1. Education / Awareness Training
2. Effective Policies
3. Encryption for Emails
4. Data Loss Prevention (DLP) Software
5. Archiving Software

9

EMAIL: EDUCATION & AWARENESS TRAININGS

10

EMAIL: WHEN SHOULD YOU DO EDUCATION & AWARENESS TRAININGS

- New Employee Orientations – Work with your Administration and Human Resources to get 15 to 30 minutes during new employee orientations. Educating staff as soon as they start will drive compliance and reduce risks.
- Annual Awareness Sessions – Schedule lunch & learn type of events to continue educating staff.
- Periodic phishing email campaigns – Just at least be annually to gauge where your staff are at and how effective your trainings are.

** Our jobs/positions require continued education/training. Email security awareness should be the same.**

11

EMAIL: PHISHING CAMPAIGN FUN FACT

- 2020 Phishing Campaign Survey Results – Data Collected from organizations across the US by Knowbe4

IT STAFF - 17% PASS RATING
HEALTHCARE - 57% PASS RATING

OF THOSE THAT FAILED, 40% REPORTED
FEELING SAFE FROM THREATS

EMPLOYEES 18-24 PERFORMED THE
WORST
EMPLOYEES 25-34 & 35+ ACHIEVED A
PASSING RATING OF 40%

12

EMAIL:WHAT'S THE BASIS FOR A GOOD TRAINING?

- Phishing Campaigns – Make them realistic and relevant to what is actively happening either locally or nationally. Make sure that the program is not designed to be punitive!
- Make the information relevant to not only the business but how they can apply to their personal lives.
- Make it interactive! Get your audience engaged.
- Keep it SIMPLE!

13

EMAIL:TRAINING EXAMPLES

- Making it relevant to your audience -

**Cyber-Security
Aligns With
Infection Control**

Once a virus enters the human body, it looks for an acceptable host cell.
Once a computer virus enters the network, it looks for an acceptable host computer.

Computer World || Biological World

Computer || Human body
Malware execution || Virus replication
Anti Virus Analyst || Medical Doctor
Anti Virus system || Immune system
Firewall || External barriers
USB, Bluetooth... || Cough, fluids...

14

EMAIL:TRAINING EXAMPLES

- Making it relevant to your audience -

Everyone is a defender against cyber attacks!

Security Technology will never be 100% in preventing infections, just as **vaccines will never be 100%** in preventing biological infections.

Reactive – Security Technology & Vaccines (based on historical data & best guess on what will happen)
Proactive – Humans! (Most Critical Part of Security)

15

EMAIL: TRAINING EXAMPLE

- Making it Interactive

The screenshot shows an email interface with several annotations. A list of bullet points on the right side of the slide points to various elements in the email body:

- A red arrow points from the first bullet point to a link in the email body.
- A red arrow points from the second bullet point to a button in the email body.
- A red arrow points from the third bullet point to a text block in the email body.
- A green box highlights a text block in the email body with a warning icon.

16

EMAIL: TRAINING EXAMPLE

- Engaging staff – What’s wrong with this email?

From: Mary Mezera <mary@sen@mailoutlook.com>
 Sent: Thursday, April 7, 2022 7:31 PM
 To: Traci Kubly <tkubly@qphost.org>
 Subject: Aging Report Request

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Traci,
 Send me the Aging report from A/R and include each customer payable contact emails on this report.
 How soon can you get it done?
 Thanks,
 Mary

17

EMAIL: POLICIES – THAT SHOULD INCLUDE EMAIL!

- Mobile Device Management – Do you have a mobile device policy? (applies even if you don’t have an MDM software). Remember, most people are accessing email on their phones.
- Auditing Policy – Do you have a policy that covers when/how audits are performed?
- Disaster Recovery Policy – Does your DR policy include email? If it doesn’t it should!
- Retention Policy – Do you have a retention policy for emails?
- Risk/Management Policy – Do you cover emails within your risk/mgmt. policy?
- Acceptable Use Policy – Does your acceptable use policy cover email?

18

EMAIL: ENCRYPTION

What is Email encryption? Emails encryption entails securing an email from the point of sender to the point of the receiver.

Why do we need this? Encrypting an email is the way to make sure that it is secure. Normal email sent without encryption is done in plain text.

Plain text means that if someone were to intercept the email while in transit, they could read the entire message.

While encrypting a message locks the message and they only way to see the contents is by having the key to open it.

19

EMAIL: ENCRYPTION

- Each organization is different on how this is handled but here are two ways
 - Automatic encryption (TLS – Transport Layer Security) done by the email system (reliant on the other end also having TLS configured) other wise sent out as plain text.
 - Staff Manually encrypting messages – Typing a specific word into the subject line of an email. Examples: SECURE, SECURE!, etc. Refer to your IT department for more information.

20

EMAIL: DATA LOSS PREVENTION (DLP)

- What is DLP?

Data Loss Prevention is a tool that monitors and protects business data from unauthorized access. When implemented it protects in three places: authorized personnel, in motion (being transferred via the internet) or while at rest (in a file or database).

There are three types of DLP:

 - Endpoint – Looks at all data on a computer
 - Cloud – Looks at data that a user has in the cloud.
 - Network – Looks a data traversing the network, like email!

21

EMAIL: DATA LOSS PREVENTION (DLP)

- How does it work?
 - DLP works by examining the contents of data for common characteristics that you predefine.
 - Rules can be as simple or complex as your organization deems necessary to secure data.

22

EMAIL: DATA LOSS PREVENTION (DLP)

- Examples:

Enable	Dictionary Group	Dictionary Profile	Minimum Score	Action
<input checked="" type="checkbox"/>	DLP_SSP_LOD		1	DLP_LHQ
<input checked="" type="checkbox"/>	Encryption		1	Doc_Secure

Enable	Type	Weight	Maximum Weight	Enable Maximum Weight	Scan Area
<input checked="" type="checkbox"/>	Canadian SIN	1	1	<input checked="" type="checkbox"/>	Search header; Search body
<input checked="" type="checkbox"/>	US SSN	1	1	<input checked="" type="checkbox"/>	Search header; Search body
<input checked="" type="checkbox"/>	Credit Card	1	1	<input checked="" type="checkbox"/>	Search header; Search body

23

EMAIL: CONTACT INFORMATION

- RYAN CAMRON
- EMAIL: RCAMRON@GREENCOUNTYWI.ORG
- PHONE: 608-328-9348

24

REFERENCES

- Risk Based Security Report: <https://pages.riskbasedsecurity.com/hubfs/Reports/2020/2020%20Q3%20Data%20Breach%20QuickView%20Report.pdf>
- Phishing Box: <https://www.phishingbox.com/resources/social-engineering-attacks>
- 2021 DBR Report: <https://www.phishingbox.com/downloads/Verizon-Data-Breach-Investigations-Report-DBIR-2021.pdf>
- NIST Phish Scale: https://tsapps.nist.gov/publication/get_pdf.cfm?pub_id=931366
